



## People/ Flexibility Define Project Success

- AIC PM philosophy aligns with the 12 principles of Agile Software Development as stated in the Agile Manifesto.

- ✚ **Individuals and interactions** over processes and tools
- ✚ **Customer Collaboration** over contract negotiation
- ✚ **Responding to Change** over following a plan
- ✚ **Working software** over comprehensive documentation

That is, while there is value in the items on the right, we value the **Bolded Items** more

## Customer Preference for Deliverable Based Solutions

With the pending adoption of the new SBIPS (Solutions Based Informatics Professional Services) procurement vehicle, GoC Customers will finally have an easy to use method to solicit the creativity of the professional services community.

Long overdue, Customers are interested in results and performance in order to mitigate their risks and hold service providers accountable for quality delivery.

As a Tier 1 SBIPS Service Provider, **Altruistic Informatics Consulting** has successfully delivered numerous fixed priced solutions to more than 10 GoC organizations.

Led by AIC Principal, **Mr. Richard Dancer**, our Project Management Framework is the culmination of his 30 years Program/Project experience, much of that with “Big Five” firms. Our AIC Project Management Framework applies the same PM rigueur traditionally seen in employee based solution firms but modified to take advantage of flexibility and “ideal fit” skills of independent Senior Consultants.

The result is an assurance of quality and expertise that we will deliver on time and within budget.

### TBS Program Activity

#### Architecture (PAA)

Strategic Management Performance expectations mandated under the Management Accountability Framework (MAF) clearly identifies the need for effective Project Management to tactically address Risk, Performance Management and Investment issues.

### Challenge of “Real World”

The need for incremental steps focused on “people” in smaller Project Teams, inclusive , constant Communications, Coaching and easy to use and understand Project Management Organizational Support Structures are the solution.

### Where to Start?

With a call to Altruistic Informatics Consulting (613) 723-7471.

## Building Enterprise Program Management Capacity

Start small, get a strong Sponsor and establish a well planned autonomous Pilot Project led by a rising internal resource (supported by experienced Consultant?) to demonstrate advantages of effective Project Management.

The result will be a positive ripple effect because Nothing sells better than Success!

### Service Oriented Program Management Office

An effective PMO represents the organization's strategic interests on a daily basis and serves internal staff, who may lack PM experience, navigate PM processes / reporting.

Collaborative communication combined with objective decision making based on PMBoK "Best Practices" is the key.

### Leadership- "The Magic"

Project Management is more art than science. That art is personified as "leadership"; embodied in individual ability to make others better. We agree that skills/ experience are important but not a completely reliable indicator for effective project management.

Reason why we pre-screen our candidates in person and advocate for interviews to be a mandatory part of evaluation.



## To The Point

In our humble opinion, without an effective Program Management Office (PMO), the ability for an Organization to deliver on its Strategic Outcomes is severely limited.

In simple terms, effective Enterprise Program Management means enforcing organizational discipline in a respectful manner that allows a group of people to achieve a pre-defined goal within stated parameters.

Intrinsic to any service, there is a need to balance variable inputs with achieving desired outputs and effectively communicate that balance to all stakeholders

### Enterprise Program Management Enabling Strategy

